



# Sanjay Ghodawat University, Kolhapur

2018-19

Established as State Private University under Govt. of Maharashtra. Act No XL, 2017

<b>Year and Program</b>	<b>School of Commerce and Management</b>	<b>Department - MBA</b>
<b>Course Code MMCIB616</b>	<b>Course Title- Legal Dimensions in International Business</b>	<b>Semester – IV</b>
<b>Day and Date: Saturday</b>	<b>End Semester Examination</b>	<b>Time: 10.30am–1.30am</b>
<b>01/06/19</b>		<b>Max Marks: 100</b>

**Instructions:** 1) All Questions are compulsory.

		Marks	Level	COs
<b>Q.1</b>	<b>Answer the following</b>			
a)	Explain the CERES Principles in detail.	10	2	1
b)	Examine the valid excuses for non- performance in contract of sale.	10	4	2
	<b>Or</b>			
b)	Interpret the process for Performance of contracts of sale of goods.	10	4	2
<b>Q.2</b>	<b>Answer the following</b>			
a)	Analyze any three circumstances when WTO allows exception to its principle of 'Binding tariffs, and applying them equally to all trading partners (most-favoured-nation treatment, or MFN) are key to the smooth flow of trade in goods'.	10	4	3
b)	Illustrate the different entry modes in International Markets.	10	2	4
	<b>Or</b>			
b)	Identify rules regarding registration of trade marks.	10	2	4
<b>Q.3</b>	<b>Answer the following</b>			
a)	Examine minimum 5 reasons that make e commerce important in International Business.	10	3	5
	<b>Or</b>			
b)	Examine the different types of e-commerce.	10	3	5
<b>Q.4</b>	<b>Answer the following</b>			
a)	Illustrate atleast five permitted and five prohibited sectors for FDI.	10	3	6
b)	What is FEMA, 1999? State its objectives and applicability.	10	2	6

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- c) Evaluate the Double Taxation Avoidance Agreement (DTAA). State its importance. 10 5 6  
**Or**  
c) Justify the restrictions on trade in endangered species and other commodities. 10 5 6

**Q.5 Case Study**

- a) 'Technological disruption has driven change in the e-commerce industry with shoppers embracing multiple touch points in their purchase journeys. Overall, there is humongous potential for the e-commerce companies helped strongly by a growing internet user base and advancements in technology. However, this will not be without its share of challenges –operational, regulatory, digital, etc. A company's ability to prepare itself proactively to meet these challenges will decide the difference between a successful venture and a failed one'.....Sandeep Ladda, Technology Sector Leader, PwC India  
Defend this statement on the lines of common e-commerce challenges in India. 10 5 5
- b) ABC company is planning to set up a branch in Malaysia. Going by the procedure its budget calculations show that it will have to pay a considerable amount of tax to the host country. The owner is in dilemma on whether it is feasible to open a branch in Malaysia.  
Give ABC company some tax planning suggestions to help them to establish a branch in Malaysia. 10 6 5

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