



Sanjay Ghodawat University, Kolhapur

2018-19

Established as State Private University under Govt. of Maharashtra. Act No XL, 2017

Year and Program

School of Commerce and Management

Department - MBA

Course Code MMCIB616

Course Title- Legal Dimensions in

Semester – IV

International Business

Day and Date: Saturday

End Semester Examination

Time: 10.30am–1.30am

01/06/19

Max Marks: 100

Instructions:

1) All Questions are compulsory.

		Marks	Level	COs
Q.1	Answer the following			
a)	Explain the CERES Principles in detail.	10	2	1
b)	Examine the valid excuses for non- performance in contract of sale.	10	4	2
	Or			
b)	Interpret the process for Performance of contracts of sale of goods.	10	4	2
Q.2	Answer the following			
a)	Analyze any three circumstances when WTO allows exception to its principle of 'Binding tariffs, and applying them equally to all trading partners (most-favoured-nation treatment, or MFN) are key to the smooth flow of trade in goods'.	10	4	3
b)	Illustrate the different entry modes in International Markets.	10	2	4
	Or			
b)	Identify rules regarding registration of trade marks.	10	2	4
Q.3	Answer the following			
a)	Examine minimum 5 reasons that make e commerce important in International Business.	10	3	5
	Or			
b)	Examine the different types of e-commerce.	10	3	5
Q.4	Answer the following			
a)	Illustrate atleast five permitted and five prohibited sectors for FDI.	10	3	6
b)	What is FEMA, 1999? State its objectives and applicability.	10	2	6

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- c) Evaluate the Double Taxation Avoidance Agreement (DTAA). State its importance. 10 5 6

Or

- c) Justify the restrictions on trade in endangered species and other commodities. 10 5 6

Q.5 Case Study

- a) 'Technological disruption has driven change in the e-commerce industry with shoppers embracing multiple touch points in their purchase journeys. Overall, there is humongous potential for the e-commerce companies helped strongly by a growing internet user base and advancements in technology. However, this will not be without its share of challenges –operational, regulatory, digital, etc. A company's ability to prepare itself proactively to meet these challenges will decide the difference between a successful venture and a failed one'.....Sandeep Ladda, Technology Sector Leader, PwC India
Defend this statement on the lines of common e-commerce challenges in India. 10 5 5
- b) ABC company is planning to set up a branch in Malaysia. Going by the procedure its budget calculations show that it will have to pay a considerable amount of tax to the host country. The owner is in dilemma on whether it is feasible to open a branch in Malaysia. 10 6 5
Give ABC company some tax planning suggestions to help them to establish a branch in Malaysia.

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